

An Exclusive
Invitation



Admirals Club

It's all about you!



We invite you to join the Admirals Club!

Your voyage to success has been remarkable, and we're proud to have you as a customer. By becoming a SailPoint Admiral, you will have the opportunity to:

- Network with peers, industry experts, and SailPoint leaders
- Share your story and elevate your brand and professional profile
- Earn rewards

Dive Into a Robust Online Community.

Network With the SailPoint Crew and Fellow Customers.

Let's face it. You have expertise in your industry, a point of view regarding SailPoint solutions, and a desire to innovate. It would be a shame to keep that to yourself. As a SailPoint Admiral, you'll have access to an exclusive online community where you can:

- Meet fellow SailPoint customers
- Get answers and advice from peers and SailPoint experts
- Gain access to SailPoint leaders
- Learn market trends
- Discover ways to optimize products and gain value
- Build a vision and plan new implementations and upgrades
- Gain insight on product functionality and enhancements, provide feedback, and influence product direction



Share Your Story. Elevate Your Brand.

We love to showcase our customers and the results we achieve together. As a SailPoint Admiral, you may be invited to participate in various activities designed to demonstrate the innovative nature of your brand. Our team of marketing and communications professionals will partner with you to ensure that your story is told accurately, creatively, and effectively.

Speak to Industry Peers and Thought Leaders



Customer Advisory Board (CAB)

Gain visibility into the product roadmap and network with peers and the product team to help shape future direction



Customer Showcase

Captivate an audience via a targeted event that shines a spotlight on your story of innovation



User Group Speaker | Presenter

Share your knowledge and experience, get feedback on ideas, and build your speaking profile



Prospect | Customer Call

Network with industry peers and share best practices for tackling challenges and achieving goals



Tradeshow | Webinar Speaker

Strengthen visibility and awareness of your company and enhance your professional reputation as a thought leader



Site Visit

Host a visit from an industry peer in order to share insights and experiences

Be Featured in Written or Audio Content*



Quote

Raise your professional profile by sharing a testimonial of your experience with SailPoint solutions



Case Study

Have your success story professionally written up by marketing and communications experts



Gartner Review

Provide your rating and review as an end user of SailPoint solutions



Video Spotlight

Take center stage in a custom video that supports your brand messaging



Blog Article

Be featured in a post that's meant to educate, inform, inspire, or entertain an audience

*Nothing will be published without your review and approval.

Engage With Industry Experts and Influencers



Media Conversation

Share your compelling story with journalists and reinforce your position as a thought leader



Analyst Conversation

Gain visibility by participating in industry reports and market evaluations



Press Release

Participate in announcements designed to inform and excite an audience



Get Rewarded. You Deserve It.

In addition to valuable networking and brand promotion, SailPoint Admirals enjoy the opportunity to earn points for exclusive gifts, training discounts, Expert Services hours, event passes, and more.

The SailPoint Navigate Awards... Another Way to Make Waves

Every year at Navigate, SailPoint honors the customers who represent the company's core values of innovation, integrity, impact, and individuals, which are the cornerstones of SailPoint's company culture and the foundational principles of our success. The Navigate Awards represent a great opportunity to increase brand awareness and boost team morale by highlighting team and individual achievements. Admirals are encouraged to apply.

Set Sail With the Admirals Club

To learn more about the SailPoint Admirals Club and to come aboard, please visit:

community.sailpoint.com/admirals



SailPoint is the leader in identity security for the cloud enterprise. We're committed to protecting businesses from the inherent risk that comes with providing technology access across today's diverse and remote workforce. Our identity security solutions secure and enable thousands of companies worldwide, giving our customers unmatched visibility into the entirety of their digital workforce, and ensuring that each worker has the right access to do their job – no more, no less. With SailPoint as foundational to the security of their business, our customers can provision access with confidence, protect business assets at scale and ensure compliance with certainty.